**NORTHERN DISTRICTS CRICKET ASSOCIATION**

**Commercial and Events Manager**

* **High profile Major Association in New Zealand**
* **Full-time position (1 YEAR CONTRACT)**

Northern Districts Cricket Association, the largest Association in New Zealand, is seeking the services of a driven, strategic thinker to manage the Events and Commercial obligations of ND.

**Responsibilities include:**

* To plan and execute the experience and promotion of ND events to grow attendance and engagement in our brands
* To grow commercial revenue through existing and new business opportunities
* To manage the sales and delivery of ND’s public and corporate membership and events, including match day hospitality, golf day, corporate cricket, auction night, fundraisers and other opportunities, as required
* To manage the relationship of ND sponsors and to oversee the deliverables

To focus and deliver an exceptional consumer experience during cricket events and tournaments of which ND is responsible

**The ideal applicant will have:**

* Proven success in commercial and event management
* Background in commercial sales and relationship management
* Strong work ethic
* Imagination
* Willing to test the boundaries of convention
* Effective written and verbal communication skills
* An ability to work flexible hours
* An ability to self-manage and effectively prioritise tasks

Candidates should email a covering letter and resume to [alayne@ndca.co.nz](mailto:ben@ndca.co.nz). A position description is available from Alayne. Applications close Friday 3rd August 2018 COB. Please note all applicants must have the legal right to work in New Zealand.